



ABOUT FLAGSTAFF

- Leading Australian corporate finance advisory firm established in 2009
- Flagstaff provides clients with high quality corporate finance and capital markets advice, free of conflicts
- Our guiding ethos is to work with clients on a trusted adviser basis over the longer term



WHY FLAGSTAFF

- ✓ One of the largest corporate finance advisory offices in Melbourne
- ✓ Generalist environment – opportunity to work on transactions across a range of sectors
- ✓ Significant opportunities to work directly with senior team
- ✓ Meaningful exposure to clients and live projects from day one



KEY DATES

- Flagstaff Recruitment Event: Early 2021
 - Graduate Program applications close: 12pm on Thursday, **18 March 2021***
 - Summer Internship Program applications close: 12pm on Tuesday, **6 July 2021***
- Refer to www.flagstaffpartners.com/careers for further information

* Dates subject to change. Please refer to our website for the latest information

SELECT CLIENTS



OVERVIEW OF FLAGSTAFF PARTNERS

WHAT WE OFFER

- Leading Australian independent corporate advisory firm providing financial and strategic advice across the full suite of corporate finance issues, including:
 - Mergers & acquisitions (public markets, private treaty);
 - Divestments and demergers;
 - Privatisation of Government owned business enterprises;
 - Capital structure and dividend policy;
 - Equity capital markets transactions (IPOs, new issues, market selldowns); and
 - Debt finance and restructuring.
- Our clients are major listed and private companies spanning all major sectors of the Australian economy

WHAT WE LOOK FOR

Flagstaff looks to recruit individuals with the following qualities:

- Strong academic results;
- Highly analytical and strong commercial acumen;
- Excellent interpersonal and communication skills and leadership potential; and
- Ability to work as part of a team and have a strong drive to succeed

Applicants must be an Australian citizen or hold Australian permanent residency



As a **generalist**, I have had the opportunity to work on a **variety of clients operating in different industries**. This has enabled me to **gain a broad set of skills and knowledge across a range of sectors**, which has been **highly rewarding**

Eileen Wang

HOW TO APPLY


Interested students should submit their cover letter, resume and academic transcript to: careers@flagstaffpartners.com


Refer to www.flagstaffpartners.com/careers for further information

SELECT TRANSACTIONS FLAGSTAFF HAS RECENTLY ADVISED ON


Flagstaff has advised on a number of recent high profile domestic and cross-border transactions


PUBLIC MARKETS M&A


 **Mar 2019**
Adviser to **Kin Group** on its **on-market takeover offer** for The Reject Shop resulting in the acquisition of a strategic 19% stake

 **Jul 2018 | A\$632m**
Defence adviser to Mineral Deposits Limited on ERAMET SA's A\$632m **hostile takeover offer**


EQUITY CAPITAL MARKETS


 **Aug 2020 | A\$353m**
Adviser to PointsBet on its A\$200m **share placement** and \$153m **renounceable entitlement offer**


 **Jun 2020 | A\$219m**
Financial adviser to Education Australia Limited in relation to the sale of **5.1% shareholding in IDP Education Limited**

 **Aug 2019 | NZ\$520m**
Independent commercial adviser to Hawke's Bay Regional Council and Napier Port on the **IPO of Napier Port**


PRIVATE TREATY M&A

 **Jun 2020 | A\$144m**
Adviser to Kalbar in its **creation of joint venture partnership** and in **securing \$144m from Appian Capital Advisory** to develop the Fingerboards Mineral Sands Project

 **May 2018 | NZ\$700m**
Adviser to ANZ in relation to the **sale of its life insurance business** in New Zealand to US-listed Cigna Corporation


 **Dec 2018 | NZ\$270m**
Adviser to Mercury on the **sale of its smart meter business** to Intellihub (Pacific Equity Partners)

CROSS BORDER M&A

 **Jul 2019**
Adviser to Deutsche Börse Group on the **acquisition of Ausmaq Limited** from NAB

 **Various** – Adviser to Domino's Pizza Enterprises on the **acquisition of Denmark territory rights** and 20 stores of **Domino's Pizza Scandinavia** (Apr-19), **acquisition of Hallo Pizza** chain of 170 stores (Oct-17) and **Joey's Pizza** chain of 212 stores (Dec-15) in **Germany** and **acquisition of Domino's Pizza Japan** from Bain Capital (Aug-13 | ¥25bn)

PRIVITISATION

 **Oct 2016 | A\$9.7bn**
Adviser to the Victorian Government on the **Port of Melbourne lease transaction**

CORPORATE FINANCE ADVISORY

 **Nov 2018**
Adviser to University of Melbourne on a **40-year student accommodation agreement** with AMP Capital in relation to new halls of residence at 303 Royal Parade and "Little Hall"